### **About J Perkins Distribution**



We have been importing, manufacturing and wholesaling radio control models, accessories, materials and many other hobby items to model businesses since Jim Perkins (JP) started trading nearly 40 years ago. If you're interested in model aircraft, helicopters, boats and cars plus all the model accessories, materials, tools, glues and parts you could imagine...

...you'll probably find them in our range.

**Location** Based outside Lenham, Kent, England; the company and its product range have expanded considerably over the years catering for the growing interest in the thrills of outdoor flying, boating and driving models as well as creative indoor modelling and indoor R/C.

**Product ranges** We represent a multitude of well-known modelling manufacturers and ranges which are available through model and hobby shops throughout the length and breadth of the country.

**Modelling experience too** We can tot up many decades of modelling experience gained by directors and staff in the company - experience that we draw on to help supply our customers with the products and services they want.

**New businesses** seeking to trade and open an account with us, please fill out the application form available in the TradeDesk section of the website

**Modellers and consumers** please contact your local model shop to buy products listed on this website. To help, we provide a postcode and telephone code lookup to find your nearest JP stockist.

# **JP Trading Terms and Conditions**

#### PLEASE READ CAREFULLY AND RETAIN FOR FUTURE REFERENCE

#### Trade Customers, prices and conditions of sale

Products in the JP range are intended for resale and are available at trade prices only to bona-fide businesses. Proof of trading will therefore be required in addition to trade references (details in our account application form).

At our discretion a JP sales representative may call you in order to discuss your particular trade requirements and to arrange a visit to your premises at your convenience in order to ascertain trade status.

Please note that we reserve the right to refuse trade facilities to any customer or potential customer at our discretion. We reserve the right to change trade prices and Suggested Retail Prices (SRP's) at any time at our discretion. SRP's may be listed on our website, printed on Invoices, price lists, etc and are intended to be helpful guide prices only and are in no way binding.

Goods are offered for sale subject to availability and are sold subject to our Trading Terms and Conditions.

#### **Trade Prices**

Trade prices shown in our price list are exclusive of VAT, and are correct at the time of printing. Prices are subject to change at any time.

#### **Conditions of Trading**

Initially, orders will be accepted on a Nett, Pro-Forma basis only. Later, credit facilities & settlement discount may be made available (if requested) entirely at our discretion and subject to satisfactory references and whatever trade enquiries we feel it appropriate to make.

Should we require credit references for any customer, we reserve the right to request credit-related information from third parties and from on-line credit reference databases.

Should trade facilities be approved, any credit limit allowed will be subject to periodic review. We reserve the right to withdraw credit facilities without notice should you fail to observe our trading or credit terms.

Accounts that we deem inactive will be subject to closure and withdrawal of all trade facilities, trade pricing and discounts without notice.

Goods remain the property of J. Perkins Distribution Ltd, until such time that payment has been received in full. Title is retained over all goods previously supplied to the value of outstanding invoices.

# JP TradeDesk facilities built into the JP website www.jperkinsdistribution.co.uk

Access to the JP TradeDesk is account status dependant and we reserve the right to refuse or revoke access at our discretion.

#### **Statements**

A statement of your account will be sent to you monthly. Please check that all transactions agree, if they do not, please contact the Accounts Department immediately.

#### Minimum opening order value

To be not less than £500 goods value at trade prices (excluding VAT).

#### **Payments & Discounts**

Where credit facilities & settlement discounts are granted, all invoices become due for payment at the end of the month following date of invoice. For invoices paid by BACS or cheque within 30 days of invoice date, 2.5% settlement discount may be deducted from the goods value only. For invoices paid by BACS or cheque within 7 days of invoice date, 5% settlement discount may be deducted from the goods value only. Card payments - Please note that terms are NETT 30 days for Invoices settled by card.

When paying by card within 7 days of Invoice date, 2.5% settlement discount may be deducted from the goods value only.

When paying by card for Invoices amounting to a goods value of below £40 no discount will be allowed.

Overdue balances - No goods will be supplied until such times as all outstanding overdue balances have been paid in full.

#### **Shortages & damaged goods**

Deliveries - All discrepancies or damaged deliveries must be marked as such on any relevant carrier documentation and reported to our Sales

Department on the day of delivery into your premises.

Please check deliveries carefully for damage and for missing cartons. Unfortunately, we are unable to process claims for goods signed as received in good order which upon later investigation in the shop are found to have damaged exterior cartons. Similarly, we are unable to process claims for missing cartons that have been signed in by you or your staff as delivered into your premises.

#### Faulty and returned Goods.

No goods, faulty or otherwise can be accepted by J Perkins Distribution without prior consent and arrangement.

Faulty goods should be returned via your JP representative and a detailed receipt obtained at the time of return. If you do not have a sales representative, please call our sales office with details of the Invoice number relating to the goods in question and the nature of the fault. Our service/sales staff will be pleased to advise you if - and to where or to whom - a return should be made.

Goods returned as faulty but which are found upon examination by our technical service staff to be free of any fault will, at our discretion, incur a handling and examination charge.

Restocking charge - We reserve the right to apply, at our discretion, a restocking charge on any items returned for credit which have been correctly supplied in good faith and in good condition by J Perkins Distribution Ltd.

#### **Back orders**

We do not hold back orders for items we have 'no-stocked' on your Invoice, unless you specifically request this in writing.

Normally, we will send these items with your next order. If you require them to be sent earlier; normal JP carriage charges will apply if the order value of back order items is below 'carriage paid'.

If you do require that we hold back orders for you, please ask our accounts dept. for a copy of our back orders form.

#### **Small orders**

Orders under £40 goods value excluding VAT will attract both a postage charge AND a minimum £1.50 packing charge.

#### Orders for fuel only

Orders received for model fuel only will be subject to a heavy item surcharge in an additional to any carriage chargeable.

#### **Carriage Charges**

UK Mainland ............... Goods value over £200 nett will be sent carriage free. Scottish Highlands... Invoices over £300 nett will be sent carriage free. Southern Ireland ...... Invoices over £300 nett will be sent carriage free. Channel Islands....... Invoices over £300 nett will be sent carriage free. Northern Ireland....... Invoices over £300 nett will be sent carriage free.

Orders under these values will incur a carriage charge, please contact us for information.

Export......Please contact our Export department for details. All goods despatched at customers cost & risk.

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# **Application to open an account**

Please complete and return this form to J. Perkins Distribution Ltd., Northdown Business Park, Ashford Rd, Lenham, Kent ME17 2DL. Tel: 01622-854-300, Fax: 01622-534-007, email: sales@jperkins.com

# PLEASE PRINT OR TYPE ALL INFORMATION & INCLUDE A COPY OF YOUR COMPANY LETTERHEAD WHEN POSTING THIS FORM. PLEASE RETAIN THE TERMS AND CONDITIONS FOR FUTURE REFERENCE. Thank you

Company Name			Is the Company Limited? Yes No	
Address				
Postcode		_		
Telephone		Fax		
Email address	Website address			
Address of registered office				
Years in Business:		Annual turnover	No. of employees	
Shop location	Shopping centre	Town centre/High street	Out of town	
	Own building	Lease Square feet:	-	
(Please send photos of your s	· ·	·	<del>_</del>	
Full names of all owners	<u> </u>		3/	
Position				
Home address				
Home telephone				
Bank name		A/C No	Sort code	
Bank address				
Trade References name	1/	2/		
Trade References address				
I have read the enclosed to	rading terms and cond	itions and wish to apply for an accou	ınt in accordance with them:	
Signed by all owners	1/	2/	3/	
Date		_		
For office use only				
A/C No. & T	Гуре			
Trade Refs sent		Ref 1	Ref 2	
Date returned		Ref 1	Ref 2	
Date A/C op	pened	Authorising signature		
		Other		